

PAUL ROWE, PhD, CPM, CPIM

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ACADEMIC EXPERIENCE

College of Business, University of Louisville – Louisville, KY

Assistant Term Professor

August 2020 – current

- Operations Management (Undergraduate Core)
- Managerial Analytics (Undergraduate Elective)
- Operations Management (Online and Professional MBA Core)

Nathan M. Bisk College of Business, Florida Tech University – Melbourne, FL

Adjunct Faculty

August 2019 – current

- Supply Chain Management (Online MBA Core)
- Material Acquisition Management (Online MBA Elective)
- Strategic Project Management (Online MBA Core)
- Applied Management Project (Online MBA Core)

SKEMA International Business School – Raleigh, NC

Part-Time Lecturer

January 2020 – June 2020

- International Logistics and Trade (Undergraduate Core)

Wilson College of Textiles, North Carolina State University – Raleigh, NC

Part-Time Lecturer

August 2019 – Dec 2019

- Management and Control of Textile and Apparel Systems (Undergraduate Core)

College of Business, University of North Texas – Denton, TX

Clinical Assistant Professor

August 2018 – July 2019

- Logistics and Supply Chain Management (Undergraduate Core)
- Global Alliances and International Supply Chain Management (Undergraduate Elective)
- Operations Management (Undergraduate Core)

Kenan-Flagler Business School, University of North Carolina – Chapel Hill, NC

Visiting Professor

August 2015 – June 2018

- Operations Management (Undergraduate Core)
- Project Management (MBA Elective)

Instructor for MBA@UNC

July 2012 – June 2018

- Global Supply Chain Management (MBA Elective)
- Project Management (MBA Elective)
- Operations Management (MBA Core)

Coordinating Faculty for MBA@UNC

January 2016 – June 2018

- Project Management (MBA Elective)

Poole College of Management, North Carolina State University – Raleigh, NC

Instructor

August 2013 – May 2014

- Logistics (Undergraduate and MBA Electives)

ACADEMIC SERVICE

Faculty Coordinator – Microsoft Excel Certification Exam for UNT College of Business
UNT Distinguished Lecture Series Committee At-Large Representative
Faculty advisor for student Case Competition teams (NC State – 2013, UNC – 2015)
Faculty liaison - Local APICS chapter and UNC's undergraduate Operations Management Club

PROFESSIONAL AFFILIATIONS

Institute for Operations Research and Management Science (INFORMS)
The Manufacturing and Service Operations Management Society (MSOM)
Institute for Supply Management (ISM)
Project Management Institute (PMI)
ASCM/APICS

PUBLICATIONS

Rowe P, Eksioglu B, Eksioglu S. Recycling procurement strategies with variable yield suppliers. *Annals Of Operations Research*. February 2017; 249(1/2): 215-234.

EDUCATION

Ph.D. in Industrial & Systems Engineering, Operations Management Bagley College of Engineering – Mississippi State University, Starkville, MS	December 2014
Master of Science in Operations Research Department of Statistics and Operations Research – University of North Carolina - Chapel Hill	December 2009
Master of Business Administration (MBA) , Concentration in Operations & Supply Chain Krannert School of Management - Purdue University, West Lafayette, IN	May 2005
Bachelor of Science in Industrial Engineering (Graduated with Honors) Purdue University, West Lafayette, IN	May 1993

ACTIVITIES

APICS CPIM Certified	Alpha Pi Mu National Industrial Engineering Honor Society
ISM Certified Purchasing Manager (CPM)	Beta Gamma Sigma Honor Society member
Alpha Phi Omega National Service Fraternity	Tau Beta Pi National Engineering Honor Society

INDUSTRY EXPERIENCE

Raven Association Management, LLC – Chapel Hill, NC

Owner

April 2009 – August 2020

- Manage Homeowner Associations – tasks include creating and managing budgets, vendor management, payables, receivables, financial reporting, contract negotiations and execution, dispute resolution, capital project planning

Solectron USA (\$450 Million Annual Site Sales) – Charlotte, NC

Purchasing Manager

August 2005 – August 2006

- Direct \$100 Million in annual spend while managing 16 buyers
- Drive inventory turns improvement of 30% by utilizing data analysis tools while maintaining material supply continuity
- Implement supplier performance metrics and lead-time reduction programs to reduce total acquisition costs

Premier Mats – Cleburne, TX

Consultant

August 2002 – April 2003

- Conducted negotiations reducing costs by 25% and increased average payable terms by 20 days
- Developed order entry and forecasting tools reducing processing time by 60% and cutting inventory 15%

Newell-Rubbermaid Corporation

Intercraft-Burnes Division (\$450 Million Annual Sales) – Taylor, TX

Divisional Purchasing Manager

May 2000 – July 2002

- Oversaw \$80 Million of purchases at 8 facilities (5 US, 2 Mexico, 1 Canada)
- Managed 10 buyers in US and Mexico and 8 staff at in-house customs warehouse (Laredo, TX)
- Supply Chain Improvements – Increase Supplier DPO by 35 days (\$7 Million in free cash flow), driving 40% Raw Material Inventory Turns improvement, and instituting VMI (12% service level gain)
- Directed internal company logistic improvements, including US, Mexico, and Canada - \$400,000 annualized savings and raw material lead time reduction of 30%
- Reduced supplier quality defects by 20% through Failure Mode & Effect Analysis and DFM techniques
- Conducted contract negotiations with raw material suppliers yielding \$3 Million of savings using Win/Win Negotiations, Benchmarking, E-commerce solutions, Supplier Scorecards, and establishing VMI programs

Industrial Engineering Manager

September 1996 – April 2000

- Managed Cost and Product Engineering Team (14 teammates) covering 10 facilities
- Maintained accurate costing and Bill of Materials for 80,000 SKU's
- Led new product introductions process from Product Managers through Operations
- Orchestrated 1997- 2000 Cost Roll activities for labor/process, material cost, and overhead changes
- Project manager of volume transfers for domestic facilities and Imports (\$3.75 Million savings)
- Core Team Member of Year 2000 Manufacturing System (ERP) change-over

Motorola - Cellular Subscriber Division – Domestic Manufacturing Group; Libertyville, IL

Manufacturing Engineer

September 1994-September 1996

- Directed Manual Assembly operations in SMT environment focusing on Six Sigma Quality goals and cycle time reductions using Kaizen techniques
- Introduced Lean Manufacturing Projects (\$275,000 savings/yr) and DFM initiatives (\$300,000 savings/yr)
- Designed workstations utilizing Cellular Manufacturing and One-Piece Flow techniques

Moore Business Forms & Systems Division – Cut & Specialty Forms Division; Nacogdoches, TX

Plant Engineer

July 1993 - June 1994

- Supervised 8-person Maintenance Team
- Implemented process flow improvement projects using Kaizen and SPC
- ISO9000 Project Lead, TPM Coordinator, Safety & Environmental Coordinator