

# TOMMIE WELCHER

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Cecilia, KY 42724

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## EDUCATION

University of Louisville, Louisville, KY

**PhD, Entrepreneurship Candidate** August 2015-Present

**MBA**, May 2015

- Graduated with distinction
- GPA: 3.79

**B.S. in Business Administration; Accounting and Equine Business**, December 2009

- Honors: Dean's List (6 semesters) and Honors Program
- GPA: 3.341
- Completed 150 hours

## HONORS

- Trustees Scholarship August 2005
- Graduate Assistantship August 2013
- Graduate Fellowship August 2015

## EMPLOYMENT

**University of Louisville**, Louisville,  
Graduate Assistant

September 2013-Present

- Tutored students in accounting, finance, and equine classes
- Assisted with research projects
- Proctored exams

**Circle W Farms (Family Farm)**, Cecilia, KY  
Farm Accountant

August 2006-Present

- Created spreadsheet to accurately calculate farm lease prices.
- Produced Excel spreadsheet to determine appropriate prices for selling grain.
- Utilized software to monitor inputs and crop progress.
- Used spreadsheets to match seed agronomics with individual fields
- Negotiated the purchase of raw materials and sale of commodities

## PAPERS

- Garrett, R.P., & Welcher, T. R. Survival cognition and competitive bewilderment. Preparing for submission to Academy of Management Review
- Welcher, T. R. A New Way to Look at an Old Problem: International Joint Venture Partner Selection via Constrained Systematic Search. Under review at Business Horizons.

## RESEARCH INTERESTS

- International joint ventures
- Partner Selection
- Corporate entrepreneurship
- Valuation of closely held corporation

## COURSEWORK

### THEORETICAL COURSES

- Foundations of Entrepreneurship *James Fiet*
- Contemporary Entrepreneurship *Scott Shane*
- Organizational Behavior in Entrepreneurial Firms *Bruce Kemelgor*
- Philosophy of Science *Robert Garrett*
- Economic Theory of a Firm *Yong Chao*
- Psychological Foundations of Entrepreneurship Research *Dean Shepherd*
- Quantitative Approach to Entrepreneurship Research *Per Davidsson*
- Economic Foundations of Entrepreneurship Research *Simon Parker*
- Sociological Foundations of Entrepreneurship Research *Howard Aldrich*
- Strategic Perspectives of Entrepreneurship Research *Robert Garrett*
- Venture Capital & Entrepreneurial Finance *James Fiet*
- Finance Theories *David Dubofsky*
- Discovery & Opportunity Theories *James Fiet*
- Family Business Research *Jim Chrisman*
- Social Entrepreneurship Research *Tom Lumpkin*

### METHODOLOGICAL COURSES

- Dyadic Data Analysis (DATIC) *David Kenny/Randi Garcia*
- Structural Equation Modeling *Jill Adelson*
- Research Design/Methods *Manju Ahuja*
- New Product Strategy/Marketing *Robert Carter*
- Multivariate Statistics *Namok Choi*
- Advanced Statistics *Cara Cashon*
- Independent Study, Non Parametric Statistics *James Fiet*
- Experimental Design *Manju Ahuja*

### PEDAGOGICAL DEVELOPMENT

- Graduate Teaching Academy *Michelle Rodems*