

Michael Sacks

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Employment

University of Louisville

Assistant Professor, Department of Economics 2018-

West Virginia University

Visiting Assistant Professor, Department of Economics 2016-2018

Education

University of California, Irvine

Ph.D. Economics Irvine, CA 2011 – 2016

University of California, Irvine

M.A. Social Sciences: Mathematical Behavioral Sciences Irvine, CA 2011 – 2014

Towson University

B.S. Economics, summa cum laude & departmental honors Towson, MD 2006 – 2010

Fields of Interest

- **Research:** Industrial Organization, Innovation Economics, Game Theory, and the Economics of Identity, Culture and Religion.
- **Teaching:** Game Theory, Innovation Economics, Industrial Organization, Microeconomics, Statistics/Econometrics, and Public/Club Theory.

Publications

1. (2018) Going Along or Going Independent? A Dynamic Analysis of Nonprofit Franchising (with Jiawei Chen). *B.E. Journal of Economic Analysis and Policy*, 18(2).
2. (2017) Education, Identity, and Community: Lessons from Jewish Emancipation (with Jean-Paul Carvalho and Mark Koyama). *Public Choice*, 171(1), pp. 119-143.
3. (2015) Competition between open source and proprietary software: strategies for survival. *Journal of Management Information Systems*, 32(3), pp. 268-295.

Research

Research Summary: My primary focus is on the effects of population heterogeneity on markets with consumption externalities with a secondary focus on network competition.

1. The Cult of the Firm.

2. Reimbursing Consumers' Switching Costs in Network Industries (NET Institute working paper #16-13, with Jiawei Chen).
3. The Economics of Religious Communities: Social Integration, Discrimination and Radicalization (with Jean-Paul Carvalho).
4. Given Enough Eyeballs, All Bugs are Shallow: Incentives for the Over-Provision of Public Goods.
5. In The Club: Strategic Admission, Membership, and Endogenous Splits.
6. Evolutionary Behavior in Price Competition with a Stochastic Reservation Price (with Blake Allison and Jerrod Anderson).

Teaching

Instructor of Record:

- University of Louisville: Principles of Macroeconomics, Honors Seminar: Global Economic Issues.
- West Virginia University: Principles of Microeconomics, Principles of Macroeconomics, Intermediate Microeconomics, Mathematical Economics.
- UC Irvine: Intermediate Economics II, Probability and Statistics for Economics II, Game Theory I.

Teaching Assistant:

- UC Irvine: Basic Economics I, Intermediate Economics II and III, Industrial Organization, Game Theory, Graduate (PH.D.) Microeconomics I, II, and III.

Professional Service

- Referee - *Contemporary Economic Policy*, *Economics of Governance*, *Industry and Innovation*, *Journal of Economic Behavior and Organization*, *Journal of Institutional Economics*, *Journal of Management Information Systems*, *Journal of Public Economic Theory*, *Social Choice and Welfare*, *Social Science Journal*,
- Graduate Studies Committee - West Virginia University Economics Department (2017-2018),
- Graduate student liaison - UC Irvine Economics Department,
- Mentor for incoming graduate students - UC Irvine Economics Department,
- Coordinator - Institute for Mathematical Behavioral Sciences (IMBS) Friday Seminar Series (Winter 2014-2016),
- Coordinator - Twelfth, Thirteenth, and Fourteenth Annual IMBS Graduate Student Conference (May 2014, 2015, 2016).

Presentations

- **2018** University of Central Arkansas: Seminar, 16th Annual International Industrial Organization Conference (April).
- **2017** 2017 North American Summer Meeting of the Econometric Society (June), 15th Annual International Industrial Organization Conference (April).
- **2016** European Association for Research in Industrial Economics 43rd Annual Conference (August), Western Economic Association 91st Annual Conference (June), IMBS Seminar, UC Irvine (February).
- **2015** UC Irvine: Theory, History, and Development (October), IMBS and Institute for the Study of Religion, Economics, and Society (Chapman University) Workshop on the Economics of Religion and Culture (May), Towson University: Seminar (February).
- **2014** UC Irvine: Theory, History, and Development (May), Twelfth Annual IMBS Graduate Student Conference (May), Tenth Annual California Graduate Student Conference: Center for the Study of Democracy (May), IMBS Seminar, UC Irvine (April, January).
- **2013** IMBS Seminar, UC Irvine (October).

Awards

- Summer Grant, NET Institute (2016),
- Jean-Claude Falmagne Dissertation Award (2016),
- A. Kimball Romney Award for outstanding graduate paper: “Public and Club Goods When Private Costs Have Negative Externalities” (2016),
- Sheen T. Kassouf Fellowship for best graduate student, UC Irvine (2015-2016),
- Dissertation Completion Fellowship, UC Irvine (2016),
- Outstanding TA Award, UC Irvine (2014),
- IMBS Service Award (2014, 2015, 2016),
- Merit Fellowship in Economics, UC Irvine (Spring, 2015),
- UC Irvine Summer Research Fellowship (2014, 2015),
- Merit Fellowship in Economics, UC Irvine: (2011-2016),
- Social Science Tuition Fellowship, UC Irvine (2011),
- Provost’s Scholarship Towson University (2006-2010),
- Departmental Honors, Economics, Towson University (2010).

Affiliations

- American Economic Association, Econometric Society, European Association for Research in Industrial Economics, Western Economic Association, Omicron Delta Epsilon economic honors society.

References

Linda Cohen
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Jean-Paul Carvalho
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Donald Saari
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