Shaun Paul Digan

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Education

Ph.D., Entrepreneurship
University of Louisville- Louisville, KY

2013-2018*
*(expected)

Masters of Business Administration 2012-2013

University of Cincinnati - Cincinnati, OH

• Beta Gamma Sigma

Bachelors of Business: Management Liberty University - Lynchburg, VA 2008-2011

• Summa Cum Laude

Research Interests

- Entrepreneurial learning
- Entrepreneurial cognition and decision making
- Entrepreneurial action & processes
- Opportunity emergence
- Exploration and exploitation

Dissertation

My dissertation research examines entrepreneurial learning behaviors in an attempt to answer the broad research question "under what conditions do individuals acquire entrepreneurial knowledge?" Specifically, I examine the influence of prior outcomes in directing individual learning behaviors, as well as organizational factors and individual cognitive characteristics which shape learning processes.

Committee Chair: Robert P. Garrett, Jr. Proposal Successfully Defended: April 2017

Members: James O. Fiet Expected Completion Date: Spring 2018

Ghiyoung Im Per Davidsson

Publications

Brumana, M., Minola, T., Garrett, R.P., & Digan, Shaun P., (Forthcoming) How Do Family Firms Launch New Businesses? A Developmental Perspective on Internal Corporate Venturing in Family Business, *Journal of Small Business Management*.

Digan, S.P., Kerrick, S., Cumberland, D. & Garrett, R.P., (2017) The Roles of Knowledge and Organizational Form on Opportunity Evaluation, *Journal of Small Business Strategy* 27(2), 65-89.

Conference Papers

Digan, Shaun P. & Fiet, J.O. (Academy of Management Meetings, 2016) Mapping the Identification and Possible Advancement of an Entrepreneurial Idea.

Digan, Shaun P. & Jessri, M. (University of Louisville, Graduate Student Conference, 2016) Conjoint Analysis and Complex Decisions: A Methodological Review of Conjoint Analysis in Entrepreneurship Research.

Digan, Shaun P., Kerrick, S., & Cumberland, D. (Academy of Management Meetings, 2015) The Role of Knowledge on Opportunity Evaluation: An Example from Franchising.

Working Papers

Digan, Shaun P., Patel, P.C., Kaur, G., Mantok, S. Women's Perceived Empowerment in Entrepreneurial Efforts: The Role of Psychological Capital and Bricolage. *Revise and Resubmit: Journal of Small Business Management*.

Digan, Shaun P. & Fiet, J.O. (Drafted) Mapping the Identification and Possible Advancement of an Entrepreneurial Idea, *Target Journal: Organization Science*.

Digan, Shaun P., Kerrick, S., Hua, Y., & Patel, P.C. (Working Paper) A Desire to Learn: The Influence of Entrepreneurial Passion on Entrepreneurial Learning. *Target Journal: Strategic Entrepreneurship Journal*.

Digan, Shaun P., Jessri, M., & Mitchell, J.R. (Working Paper) A Review of Conjoint Analysis in Entrepreneurship Research: A Complexity Perspective. *Target Journal: Journal of Business Venturing.*

Scholarly Development

Theoretical Based Training

P	Foundations of Entrepreneurship Research	James O. Fiet
	Contemporary Entrepreneurship	Scott Shane
	Economic Theory of the Firm	Yong Chao
	Finance Theories	David Dubofsky
	Venture Capital Theories	James O. Fiet
	Economic Perspectives of Entrepreneurship	Simon Parker
	Theories of Opportunity	James O. Fiet
	Organizational Behavior and HR Issues	Ryan Quinn
	Psychological and Cognition Perspectives	Dean Shepherd
	Quantitative Entrepreneurship	Per Davidsson
	Franchising and Entrepreneurship Research	James O. Fiet
	Sociological Foundations of Entrepreneurship Research	Howard Aldrich
	Strategic Perspectives of Entrepreneurship Research	Robert Garrett, Jr.

Methodological Based Training

	Research Design/Methods	Manju Ahuja
	Experimental Research Design	Manju Ahuja
	Topics in Entrepreneurship Research	Pankaj Patel
P	New Product Strategy/Marketing	Robert Carter
	Applied Multiple Regression	Jason Osborne
	Advanced Statistics	Cara Cashon
	Multivariate Statistic Techniques	Namok Choi
	Advanced Statistical Computer Applications (SEM)	George Higgins
	Hierarchical Linear Modeling	Jill Adelson

Grant Writing Academy
 Delphi Center for Teaching and Learning

Pedagogical Training

Graduate Teaching Academy (2014-2015)
 Delphi Center for Teaching and Learning
 Michelle Rodems
 Beth Boehm
 Marie Brown

Awards and Honors

- ➤ Babson College Entrepreneur Research Conference Doctoral Student Consortium Selected Participant (2017)
- ➤ Forcht Center for Entrepreneurship, University of Louisville, PhD Award of Excellence for Teaching (2016)
- Academy of Management- ENT Doctoral Student Consortium- Selected Participant (2015)
- ➤ University Fellowship School of Interdisciplinary and Graduate Studies-University of Louisville (2013-2015)
- ➤ Beta Gamma Sigma- University of Cincinnati Chapter (2013)

Teaching Experience

Entrepreneurship 350/Management 340: Entrepreneurial Creativity and Innovation University of Louisville (Summer 2015, Fall 2015)

Summer 2015— average instructor effectiveness: N/A/5 Fall 2015— average instructor effectiveness: 4.50/5

Entrepreneurship 401: Entrepreneurial Small Business University of Louisville (Spring 2017)

Spring 2017— average instructor effectiveness: 4.10/5

Select Statements from Student Evaluations:

"Best teaching I've had at UofL so far"

"Best class I've taken at UofL so far"

"Has genuine care and consideration"

"Passionate about entrepreneurship. It's great to have a professor that cares and knows about the subject."

"Is open-minded and offers insightful knowledge"

"A very creative and persuasive environment"

"Excellent communication with students"

"I like that I am consistently being challenged to think creatively"

"Knowledge that applies to life, regardless of career path"

Service

- Mendeley Advisor- Hosting student and faculty workshops
- Ad hoc reviewer- Entrepreneurship Theory and Practice
- ➤ Ad hoc reviewer- Academy of Management Meetings, 2016- Entrepreneurship Div.
- Ad hoc reviewer- Small Business Institute Annual Meetings, 2018
- COB Student Grievance Committee Graduate Student Representative 2013-14, 16-17
- ▶ Ph.D. Representative- Student Dean Selection Committee

Professional Experience

Enhanced Management Services - Danville, PA

2008 - 2012

Consultant (2012)

Actively work with the new general manager providing expertise and advice in relation to the strategy, management, and operations of the franchise.

Key Achievements:

 Transitioned new management team into appropriate roles to ensure zero disruption in service.

Franchise General Manager (2008 - 2012)

Built and managed the day to day operations of a local Jackson Hewitt Tax Service franchise. Trained and promoted continuing industry education to all employees of the organization. Developed all internal policies, marketing strategies, and annual budgets. Supervised 15 seasonal employees.

Key Achievements:

Successfully opened 3 franchised locations within 2 years of operations.